



YEARS EXPERIENCE
20

EDUCATION
MASTER OF PUBLIC
ADMINISTRATION -
EASTERN MICHIGAN
UNIVERSITY

BACHELOR OF
SCIENCE, HISTORY &
SOCIAL SCIENCES -
EASTERN MICHIGAN
UNIVERSITY

SPECIAL EXPERTISE
STRATEGIC
LEADERSHIP

COMMUNITY
BUILDING

ENGAGEMENT/
FACILITATION

ECONOMIC
DEVELOPMENT

VISIONING

STRATEGIC ALIGNMENT +
PLANNING

BUDGET STRATEGY

CONSULTANT PROFILE

NATE GEINZER

Nate began his local government career in 2005, inspired by a deep commitment to understanding the unique needs of communities and fostering collaboration to drive meaningful progress. As the founder of Double Haul Solutions, he has dedicated his career to helping governments build stronger relationships, align their strategies, and overcome challenges to achieve their goals. Nate's approach is rooted in listening to diverse voices, facilitating understanding, and creating cohesive environments where elected leaders and appointed staff can work together effectively.

With experience partnering with communities like Traverse City, Berkley, Northville, Lexington, Tecumseh, and DeWitt Charter Township, Nate has demonstrated success in strategic planning, interim management, economic development, and organizational leadership. His work focuses on cutting through challenges—whether they stem from misalignment, inefficiency, or broken relationships—and creating a foundation of trust, accountability, and shared purpose.

Relevant Consulting Work:

- Baker Tilly – Municipal Support Services
- Village of Dundee, MI - Village Manager Search
- DeWitt Charter Township, MI – Township Manager Search
- City of Ionia, MI – Strategic Planning Facilitation
- Downtown Ferndale – Strategic Facilitation
- Oscoda Township, MI – Township Manager Search
- Rochester DDA – Strategic Facilitation
- Saline Area Fire Authority – Strategic Facilitation
- City of Berkley, MI – Finance Director Search, Interim City Management Services
- City of Royal Oak, MI – Executive Search
- City of Traverse City, MI – Interim City Management Services
- City of Traverse City DDA – Executive Director Search
- City of Port Huron, MI – Community Building & Engagement, Facilitation, Economic Development, Strategic Planning, Technical Assistance, and Advocacy
- City of Vassar, MI – Zoning Audit
- Village of Lexington, MI – Team-Based Village Management Services
- City of Tecumseh, MI – Staff Retreat Facilitation, Team Building
- City of Northville, MI – Strategic Project Prioritization Planning, Special Projects, and Grant Assistance
- City of Mount Clemens, MI – Facilitation of Multi-Year Strategic Plan Update
- Gregg Shipman – Leadership Coaching

Relevant Work Experience:

- Oakland University MPA Program – Lecturer: Local Government Management
- City of Northville – Interim Housing Director
- City of Brighton – City Manager
- City of Farmington Hills – Assistant to the City Manager

A Definitive Decision.
WHY CHOOSE US



Prioritizing partnerships with authentic leaders who share our vision, purpose, and values of creating better communities for the future is paramount to us. Going above and beyond is in our team's DNA and essential to sustainable long-term progress. Double Haul Solutions can tailor its project teams to your unique needs and requirements.

COMMUNITY LEADERSHIP SERVICES

What Community Leadership Is & What It Is Not

True community leadership is about fostering connections, building trust, and guiding teams toward a shared vision. It's about understanding the unique needs of a community and facilitating collaboration to achieve long-term success. Effective leaders inspire others to contribute their best efforts, ensuring decisions are rooted in the collective interests of the community rather than individual gain. Leadership requires accountability, adaptability, and a commitment to strategic planning, creating a foundation for sustainable and prosperous growth.

Community leadership is not about control or micromanagement. It's not about making decisions in isolation or prioritizing short-term fixes over meaningful, long-term solutions. A strong leader empowers teams, trusts their expertise, and supports them in achieving shared goals. By focusing on alignment, open communication, and mutual respect, leaders can build resilient communities where everyone feels valued and engaged.

Nate's Approach to Community Leadership

Community leadership is about creating connections that inspire action and understanding. At its core, it's about listening—truly listening—to the voices that make up a community, uncovering their needs, dreams, and challenges. I believe that meaningful progress starts with building trust, fostering relationships, and aligning efforts around shared goals.

In my experience, governments thrive when collaboration is prioritized. Leadership isn't about controlling outcomes; it's about empowering others to contribute their strengths and ideas. By facilitating open dialogue and creating a culture of respect and accountability, I work to ensure that every voice is heard and every decision reflects the community's broader vision.

I understand that navigating the complexities of local government requires both strategy and heart. Whether it's bridging gaps between elected officials and staff or guiding teams through strategic alignment, I approach challenges by staying true to our DHS values, adapting to the unique needs of each community, and fostering alignment to create actionable solutions. For me, leadership is about helping communities cut through the noise, align their vision, and move confidently toward a brighter future together.

